

Brief Profile

**Avinash Kumar Talwar,
Vice President - Global Sourcing PM & MRO,
Global Supply Chain Management,
Dr. Reddy's Laboratories Ltd.**

Brief Profile

Name: Avinash Kumar Talwar

Profile:

Rich experience of over 3 decades in successfully planning, sourcing, managing, and executing supply chain operations with deep understanding of standard processes & technology. Proven leadership in establishing key supply chain processes in the most challenging environment that consistently achieves superior results both operationally and financially. Having comprehensive wisdom achieved through closely working with Top Management and Prestigious Consulting Firms. Robust believer of system driven processes and result driven individual. Strong interpersonal skills, excellent attention to details, and brilliant analytical skills. Post Graduate gold medallist from IIP & Executive Alumni of ISB.

To sum it up, Avinash has a diverse experience in a slew of areas which includes procurement, vendor management & development, vendor audits, inventory control, packaging development, process re-engineering, cost excellence, Innovation & Digitalisation.

Awards & Recognitions:

- Awarded as **PROCUREMENT LEADER OF THE YEAR 2020**.
- **Awarded for “OUTSTANDING ACHIEVEMENT IN PHARMA PACKAGING”** by Express Pharma, an arm of The Indian Express Group at Pharma Packaging and Labelling Conclave on 15th March 2018 - **A Lifetime Achievement Award**.
- National Award in Supply Chain and Logistics Excellence in Sustainability in Pharmaceutical Supply Chain from CII Scale Awards 2022.
- Excellence in Sustainable Packaging by UBM, 2019 & 2022 at India Pharma Awards.
- Awarded Pharma Leadership Award in the category of Excellence in Packaging Development Initiatives on April 30th, 2021, by eHealth.
- Awarded Procurement Excellence in Pharmaceutical Industry by CARGOCONNECT 2020
- Packaging Team of the year by UBM at India Packaging Awards 2019.
- Excellence in Building Best Supplier Collaboration, Year 2019, CNBC TV 18
- Operational Excellence- Supply Chain Award by UBM at India Pharma Awards 2018 (**Won the award three times in a row**)
- **India Star** Packaging Excellence Award by IIP, 2010 for development of Onco-guard for customer safety.
- Operation Excellence in Supply Chain by UBM, 2017 at India Pharma Awards
- Operation Excellence in Supply Chain & Logistics by UBM, 2016 at India Pharma Awards
- Excellence in Patient Engagement by UBM, 2016 at India Pharma Awards
- Excellence in Packaging Design – Liquid Orals by UBM, 2016 at India Packaging Awards
- Excellence in Packaging Design – Injectables by UBM, 2016 at India Packaging Awards
- Excellence in Cost Improvement by UBM, 2016 at India Packaging Awards
- Excellence in Packaging Machinery by UBM, 2016 at India Packaging Awards
- Procurement Excellence Awards by KamiKaze, 2016
- Operational Excellence -India Pharma Awards by UBM, 2013
- 'Most Innovative Vendor Management Practices' by HMFI-IAM Purchasing Awards India, 2013
- Certificate of Appreciation for the project on Reducing Wastages in Packaging Materials in recognition for participation in South Asia Team Excellence Awards 2016 by ASQ South Asia
- Received Certificate of appreciation from Dr. Reddy's Laboratories Ltd., on **Outstanding team Performance** in the year 2009 for **Best Cost Improvements**.
- **Speaker at renowned forums** of Supply Chain Management & Packaging like CPHI, INNOPACK, SCM Pharma Summit, KAMIKAZE, The Economic Times etc.

Articles/Papers published:

- Cargo Connect April 2019 Article on “*Efficient Logistics in the Pharma Industry Helps Achieve Business Targets Like OTIF & Customer Service Levels*”
- Express Pharma-PPL Leaders Handbook, 2018
- PIC-INDIA: Article on “*Pharma Packaging, 2015*”

- Panel member for review of Indian Standard committee, New Delhi.
- Article “*Responding To Disruptions in Pharma Supply Chain*” published in Magazine Cargo Connect January,2020.
- Article “*Indian pharma companies need to look at novel drug development in as significant way*” published in Magazine Cargo Connect December,2020.

Designation:

Vice President - MRO & Packaging Material Sourcing (Strategic and Plant) – Global Supply Chain Management, Dr. Reddy’s Laboratories Ltd.

Total experience in Pharmaceutical Industry:

Total 30+ Years of experience in Sourcing, Packaging Development, MRO, Production, Warehouse, Logistics and Managing LL locations.

- Head MRO & Packaging Material Sourcing (Strategic and Plant) 14 years – Sourcing and Packaging development
- Senior Manager- Material Management, Ranbaxy Laboratories, 7 years- Sourcing
- Manager- Packaging Development and Purchase, Nestor Pharma, 5 years – Sourcing of Raw and Packaging Material along with Warehouse & Logistics
- Scientist-Packaging Development, Max Pharma, 5 Years – Packaging Development, Sourcing, LL locations end to end responsibility.
- Production Supervisor, Systopic Labs Pvt Ltd., 6 months – Production of Tablets, Capsules and Ointments

Education:

- ❖ Executive Programme in **Operations and Supply Chain Management from ISB**, Hyderabad
- ❖ Gold Medallist - **PG Diploma in Packaging Technology** from Indian Institute of Packaging,
- ❖ **B. Pharmacy** from Nagpur University
- ❖ **PG Diploma in Supply Chain Management** from ICFAI University
- ❖ **PG Diploma in Materials Management** from Bharatiya Vidya Bhavan.
- ❖ **Lean Six Sigma Black Belt** from LASSIB Society
- ❖ PG Diploma in Export / Import Trade Management from the Indian Inst. of Export
- ❖ PG Diploma in Marketing Management from IGNOU
- ❖ **Certified Approved Chemist** in Tablets, Capsules & Dry Syrups.